

# International Finance & Strategic Advisory Innovative Capital for Impact Projects

In Capital Group is a boutique **impact investing and advisory firm**, assisting clients with private capital for mid-market projects that deliver scalable environmental and/or social benefit alongside financial upside since 1996. We finance what we know, which includes renewable energy, waste conversion, sustainable food & farming, innovative building materials, real estate and other midmarket infrastructure worldwide. **In 3** funding streamlines and accelerates capital formation.

We also deliver <u>full-service</u>, vertically integrated business planning, vetting/auditing/de-risking, and project development assistance on a split-fee basis for projects that <u>help achieve the United Nations SDGs</u>. Headquartered in Monterey Bay, California, In3's global reach includes offices in key markets for capital and related services throughout the impact investment ecosystem.

**Project Finance:** Affordable and reliable capital for qualified mid-market projects. In3 serves as funding agent for private equity, loans, and convertible instruments with faster closings and advantageous terms when client arranges <u>security</u> for In3 flagship <u>CAP funding</u>.

Strategic Advisory (fee-for-service options) We can help seize opportunities in climate change mitigation, climate finance, or ESG, arrange impact management metrics, investment tax credits / tax equities, ease stakeholder engagement, or co-develop projects that can benefit from our expertise.

#### **Sector Focus:**

- ✓ Renewables (solar, wind, small hydro)
- √ Storage/microgrids, green hydrogen
- ✓ Energy efficiency (advanced LED lighting)
- ✓ End-of-life tire and biomass conversion
- ✓ Climate-smart, sustainable food/water
- ✓ Regenerative design hospitality, housing

### **Project Development Services**

- ✓ Project origination and feasibility
- ✓ Business plans, financials, risk/reward analysis, due diligence preparation
- ✓ Financeability review & optimization
- ✓ Investor vetting, matching & facilitation.

#### **New Venture Solutions**

In3 helps companies develop and finance new solutions that deliver lasting social and/or environmental impacts, from climate finance to waste-to-value, housing, or regenerative farming. Bespoke Services

**Educational Forums, Workshops & Guides** 

In<sup>3</sup> principals have chaired conferences, moderated panels and delivered workshops and plenary talks at US and int'l events. We tailor programs to the exact needs of teams or groups, from managing carbon, measuring and optimizing ESG ... to pitch practice or creative session facilitation.

All Sectors | To get started with project funding visit In3 CAP online Tools & Resources











# CASE STUDIES

**WASTE-TO-ENERGY IN THE UNITED KINGDOM.** An established facility was acquired and retrofitted to process Municipal Solid Waste (MSW) with the EPC that will be the main contractor providing a Cash Deposit for 33% of the total required funding, with terms for the investment of 100% of the nearly \$300M budget as a minority equity Joint Venture partnership, with no interest paid on any loan.

MULTI-STOREY COMMERCIAL COMPLEX IN DEVELOPING ASIA. Developer had previously built and operates an unrelated facility and was thus able to bring his own security (as a 70% Standby Letter of Credit) from the regional bank. Strict rules about Foreign Direct Investment (FDI) took extra time to navigate with the national government. The funding agreement used two classes of shares, preferred and common, to repay the original investment from cash flows at a slightly higher rate than the longer-term equity split. Zero interest debt to save interest expense.

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Case Studies,
Sector
Expertise &
Testimonials

AGRICULTURAL SUPPLY CHAIN PROJECT FINANCE, MEXICO. In a arranged senior debt through the InterAmerican Investment Corp. (IIC), part of the InterAmerican Development Bank, for one of the largest producers of dried organic tropical fruits in North America. The arrangements were completed in just a few months despite IIC's stringent loan requirements, including exacting standards for environmental and social performance. In 3 provided the business plan, financial modeling, loan origination, packaging, presentation and due diligence support for the project.

**CAPACITY BUILDING IN INDONESIA**: Working with Asian Development Bank and private-sector partners, In<sup>3</sup> founder Daniel Robin provided technical assistance for financing large-scale energy efficiency projects via loan guarantees and insurance.

## **CURRENT PROJECTS:**

**Eastern Europe, US, Canada, Island Nations:** Utility-scale solar/PV projects with long-term PPAs and in some cases private offtakers.

**Costa Rica:** Regenerative real estate projects protecting and restoring the coastal environment.

**N.** America & Europe: End-of-life tire conversion through pyrolysis and fractionation of liquids into recovered Carbon Black and multiple coproducts.

**USA, Southeast Asia:** Tree conservation and high-performance panels using timber bamboo for carbon capture/innovative building materials.



**W. Africa:** 300MW of solar/PV projects with storage to eliminate power outages ("dumsor") and make it more cleaner and affordable for all customers.

**USA, East Africa**: Regenerative Agriculture cultivating diverse, organic food crops using "no till" practices, cover crops, multi-paddock (rotational) grazing, carbon capture, radical water savings and zero petrochemical inputs.

**East and Southern Africa**: Healthcare Systems expansion and improvement of services delivery in general medicine, dental, eye, and teaching hospitals.

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